

# REAL ESTATE LAW

## COURSE DETAILS

### COURSE OBJECTIVES

This course provides you with the essential knowledge, skills and abilities to master legal English for real estate law, designed to meet your specific needs. You will acquire the skills and confidence necessary to express yourself fluently in legal English, both orally and in writing, taking into account the contexts and situations related to your professional environment. You will learn vocabulary and common legal expressions related to leases, contracts of sale and real estate financing.

### PREREQUISITE

Intermediate level in English.

### PLACE OF TRAINING

Virtual classroom

### TOTAL DURATION

12 hours

### YOUR CONSULTANT - TRAINER

Native English-speaking lawyer-consultants. The consultants are qualified professionals with experience in continuing education.

### PROGRAM CONTENT AND LEARNING OBJECTIVES

- The specialized English vocabulary in real estate law and contracts
- Explain notarial deeds to your English-speaking clients and avoid misunderstandings
- Knowing how to talk about fees and selling costs
- Difficulties and vocabulary traps to avoid in the real estate sector
- Residential and commercial leases
- A sales contract in English
- The fundamental principles of contract law: conditions of validity and sanctions, liability and commission of the agent
- Contract negotiation: offers of sale and purchase, preliminary contracts, obligations of the seller, conditions, deadlines and waiver
- The various possible conditions precedent: loan, building permit, change of destination, change of use, etc., and the consequences of the failure to comply with a condition precedent.
- Real estate financing loans and securities
- The pre-emptive rights of private and public persons

### CERTIFICATION

ECLA will issue a certificate to each participant at the end of the course indicating the exact hours of training.

### COURSE FEES

#### FEE

Invoiced and payable upon registration.

#### ECLA MEMBER

€ 995,00

#### REGULAR FEE

€ 1.195,00

## CONTACT DETAILS

Teresa Kunz, academic coordinator

+32 2 808 54 56, [teresa.kunz@ecla.eu](mailto:teresa.kunz@ecla.eu)